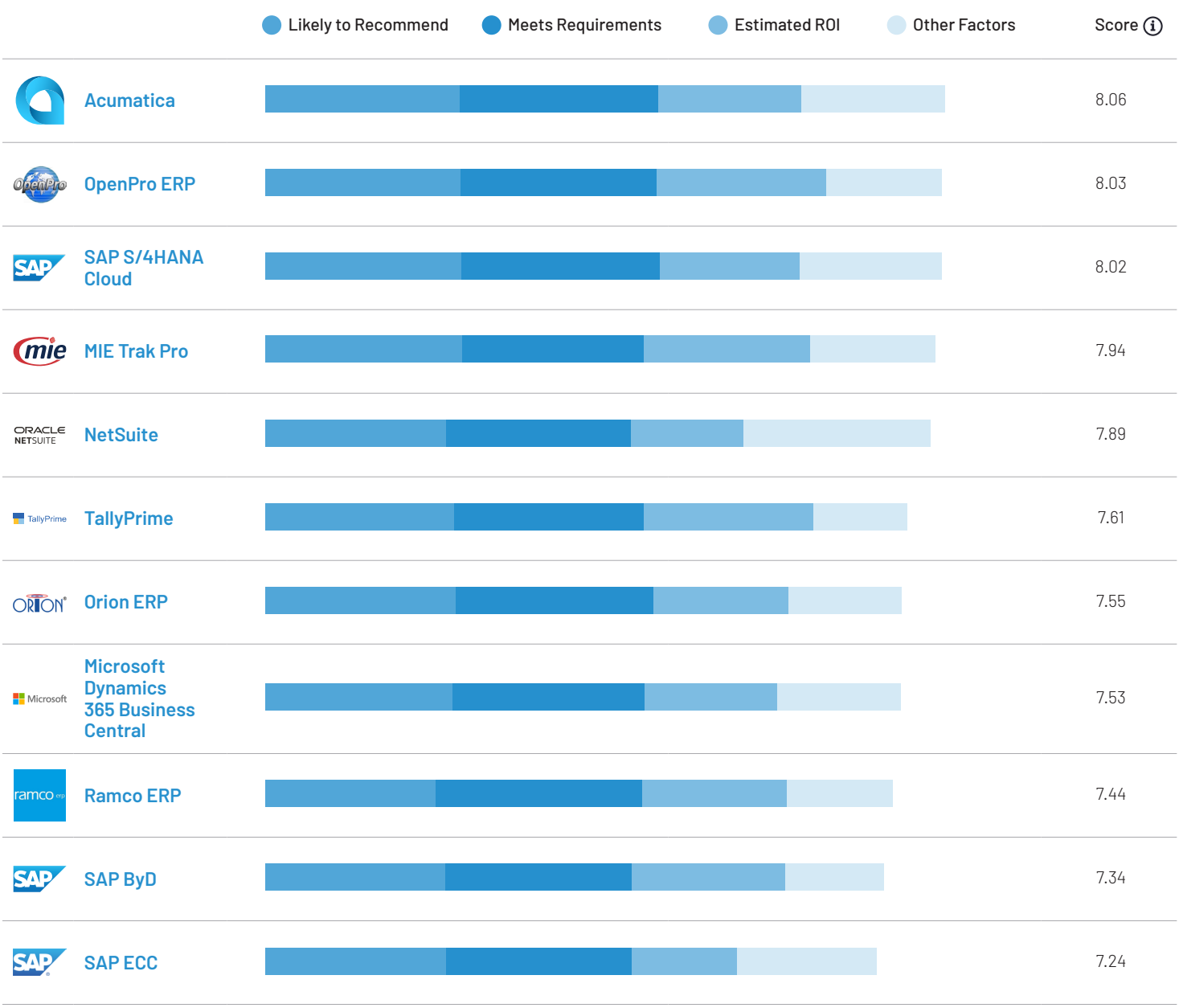
Discrete ERP Results Index

Results scores for discrete erp are shown below. The chart highlights some of the factors which contribute to a product's overall Results score. Estimated return on investment, meets requirements, user adoption and likelihood to recommend data is shown in the table below.



	Score
Acumatica	8.06
OpenPro ERP	8.03
SAP S/4HANA Cloud	8.02
MIE Trak Pro	7.94
NetSuite	7.89
TallyPrime	7.61
Orion ERP	7.55
Microsoft Dynamics 365 Business Central	7.53
Ramco ERP	7.44
SAP ByD	7.34
SAP ECC	7.24

(Discrete ERP Results Index continues on next page)

* Products are ordered by Index score. Products are ordered alphabetically if two or more products have the same Index score.

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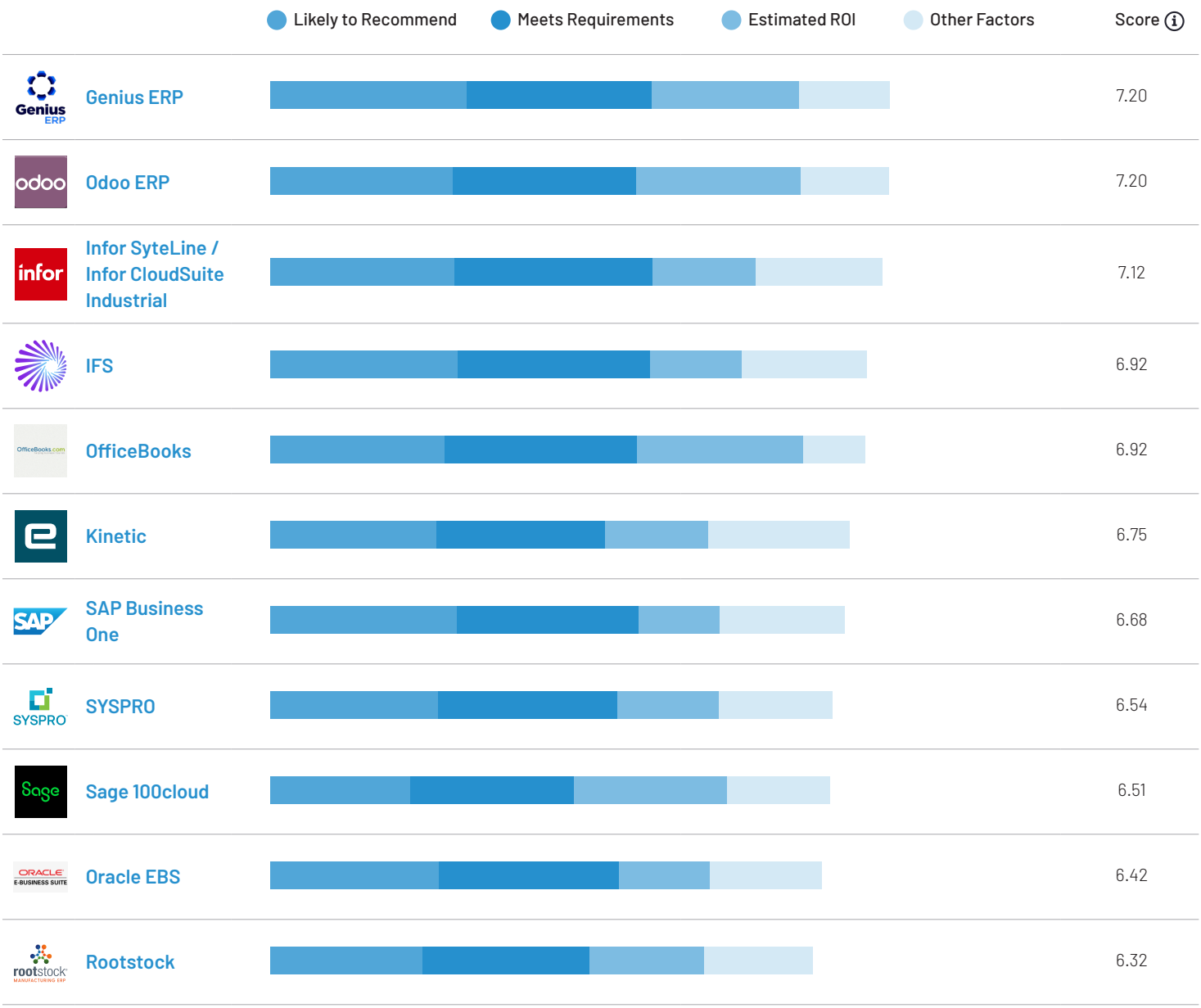
Discrete ERP Results Index (continued)

Results scores for discrete erp are shown below. The chart highlights some of the factors which contribute to a product's overall Results score. Estimated return on investment, meets requirements, user adoption and likelihood to recommend data is shown in the table below.



(Discrete ERP Results Index continues on next page)

* Products are ordered by Index score. Products are ordered alphabetically if two or more products have the same Index score.

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Discrete ERP Results Index (continued)

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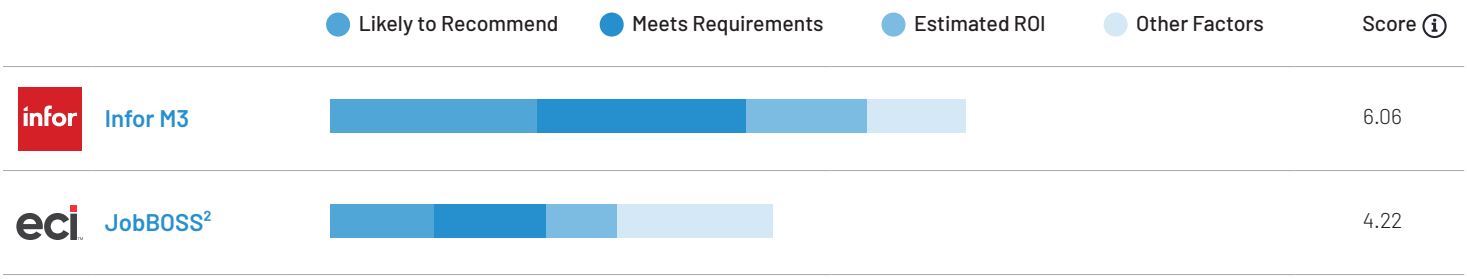

(Discrete ERP Results Index continues on next page)

* Products are ordered by Index score. Products are ordered alphabetically if two or more products have the same Index score.

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Discrete ERP Results Index (continued)

Discrete ERP Market Definition

Discrete ERP software manages most operational and back-office activities of manufacturing companies that produce distinct or individually separated products. Discrete ERP systems are used to plan, manage, and track production activities as well as other related processes such as inventory management, sales, purchasing, or accounting. By using discrete ERP software, manufacturers can identify what needs to be produced based on demand, what raw materials are required for production, and how to create and implement production plans. In addition, discrete ERP tools help manufacturers monitor the quality of the products and deliver them to customers.

Due to its broad scope, discrete ERP software can be used by all departments of a manufacturing company, but it is critical for the production team. For optimal results, discrete ERP solutions should be used by accountants to manage financial transactions, by purchasing managers for fulfillment, or by warehouse managers to manage the inventory of raw materials and finished goods.

Discrete ERP software can be delivered as a standalone solution or as a package combining multiple solutions. Many vendors also provide a core package and additional modules that can be bought separately. This type of software needs to integrate with other enterprise software such as CRM all-in-one software, supply chain suites, PLM software, and HR management suites.

To qualify for inclusion in the Discrete ERP category, a product must:

- Provide robust accounting features or tight integration with accounting software
- Include features to create and manage multiple types of bills of materials
- Create and consolidate purchase orders for raw materials and finished products
- Capture sales orders from customers and match them with product availability
- Manage inventory or raw materials and finished products in multiple locations
- Identify and allocate the equipment and human resources needed for production
- Create and implement production plans depending on demand and capacity
- Monitor quality standards for products during production and warehouse storage
- Provide features to ship products to customers or distributors and track returns
- Track production and administrative costs per department or activity
- Include financial reporting and dashboards as well as financial statements

Results Index Description

A product's Results score is calculated by a proprietary algorithm that factors in real-user satisfaction ratings for a number of results-related review questions. Software buyers can compare products in the Discrete ERP category according to their Results scores to streamline the buying process and quickly identify the products that produce the best results based on the experiences of their peers. For sellers, media, investors, and analysts, the Index provides benchmarks for product comparison and market trend analysis.

Badges are awarded to products for: Best Results (highest overall Results score), Best Estimated ROI (based on a combination of estimated time to ROI and time to go live), and Users Most Likely to Recommend (highest likelihood to recommend score).

Products included in the Results Index for Discrete ERP | Winter 2024 have received both a minimum of 10 reviews and 5 responses from real users for each of the results-related questions featured in our review form by November 21, 2023. These ratings may change as the products are further developed, the sellers grow, and as additional opinions are shared by users. A new Results Index report will be issued for this category as significant data is collected.

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Acumatica

4.4 ★★★★½ (841)

Best Results WINTER 2024

Results Score

81%

Avg 71%

Results Data

Likelihood to Recommend

88%

Avg 82%

Meets Requirements

89%

Avg 85%

Top Industries Represented

Information Technology and Services	14
Retail	10
Computer Software	9
Accounting	6
Wholesale	6

Average User Adoption

Average User Adoption

83%

Avg 77%

ROI Factors

Estimated ROI (Months)

29.1

Avg 25.77

Time to Go Live (Months)

6.47

Avg 6.14

Ownership
Acumatica

HQ Location
Kirkland, Washington

Year Founded
2007

Employees (Listed On Linkedin)
511

Company Website
acumatica.com

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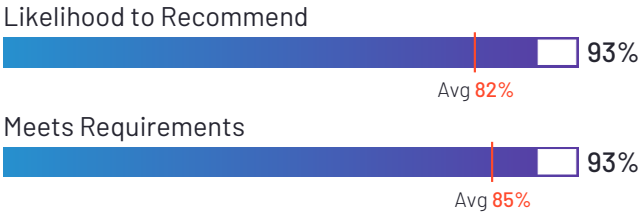
OpenPro ERP

4.6 ★★★★½ (12)

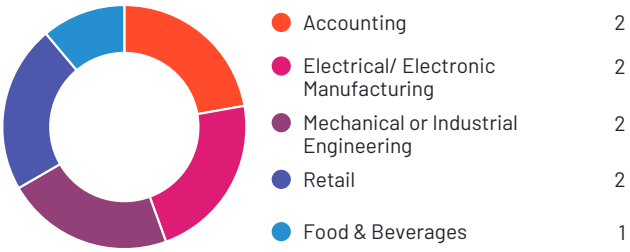
Best Est. ROI WINTER 2024

Results Score

Results Data

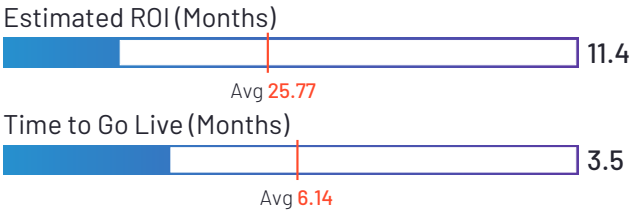


Top Industries Represented



Average User Adoption

ROI Factors



Ownership
OpenPro

HQ Location
Fountain Valley, CA

Year Founded
1998

Employees (Listed On Linkedin)
6

Company Website
openpro.com

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SAP S/4HANA Cloud

4.5 ★★★★½ (674)

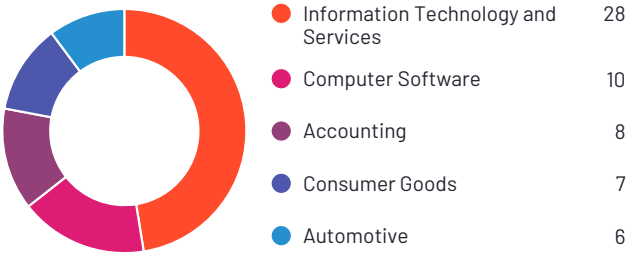
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)

Ownership
SAP

HQ Location
Walldorf

Year Founded
1972

Employees (Listed On Linkedin)
109,420

Company Website
www.sap.com

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MIE Trak Pro

4.3 ★★★★½ (99)

Users Most Likely To Recommend WINTER 2024

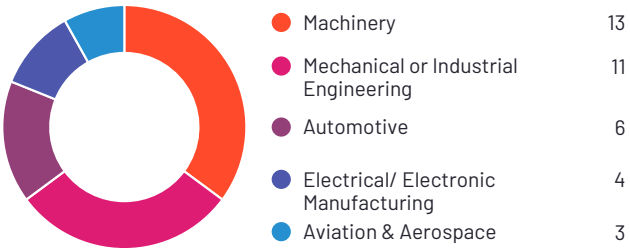
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)

Ownership
MIE Solutions

HQ Location
Garden Grove, CA

Year Founded
2007

Employees (Listed On Linkedin)
56

Company Website
mie-solutions.com

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NetSuite

4.0 ★★★★☆ (2,875)

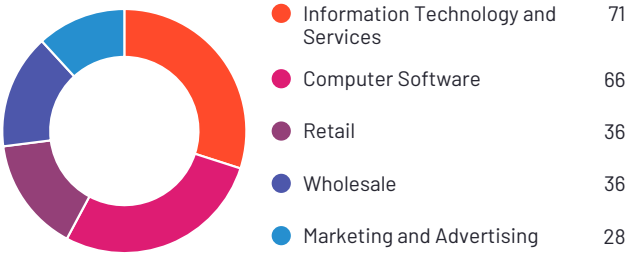
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



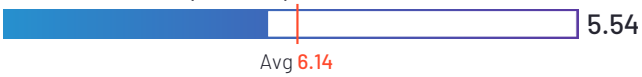
Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)



Ownership
Oracle

HQ Location
Austin, TX

Year Founded
1977

Employees (Listed On Linkedin)
200,654

Company Website
www.oracle.com

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TallyPrime

4.4 (227)

Best Est. ROI WINTER 2024

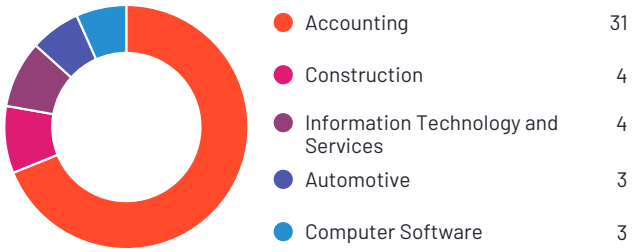
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)

Ownership
Tally Solutions

HQ Location
Bangalore

Year Founded
1986

Employees (Listed On Linkedin)
3,003

Company Website
tallysolutions.com

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Orion ERP

4.5 ★★★★½ (14)

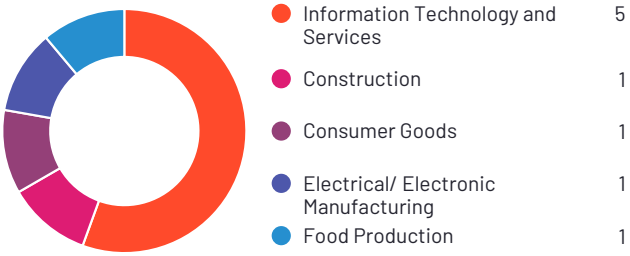
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)

Ownership
3i Infotech Limited

HQ Location
Navi Mumbai, Maharashtra

Year Founded
1993

Employees (Listed On Linkedin)
7,387

Company Website
3i-infotech.com

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Microsoft Dynamics 365 Business Central

3.8 ★★★★☆ (558)

Results Score

75%

Avg 71%

Results Data

Likelihood to Recommend

74%

Avg 82%

Meets Requirements

81%

Avg 85%

Top Industries Represented

Information Technology and Services	24
Electrical/ Electronic Manufacturing	10
Computer Software	8
Construction	8
Mechanical or Industrial Engineering	7

Average User Adoption

Average User Adoption

77%

Avg 77%

ROI Factors

Estimated ROI (Months)

27.65

Avg 25.77

Time to Go Live (Months)

4.77

Avg 6.14

Ownership
Microsoft

HQ Location
Redmond, WA

Year Founded
1975

Employees (Listed On Linkedin)
224,903

Company Website
microsoft.com

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Ramco ERP

4.1 ★★★★☆ (31)

Results Score

74%

Avg 71%

Results Data

Likelihood to Recommend

82%

Avg 82%

Meets Requirements

89%

Avg 85%

Top Industries Represented

Food Production	2
Mechanical or Industrial Engineering	2
Accounting	1
Chemicals	1
Construction	1

Average User Adoption

Average User Adoption

83%

Avg 77%

ROI Factors

Estimated ROI (Months)

19.0

Avg 25.77

Time to Go Live (Months)

5.71

Avg 6.14

Ownership
Ramco Systems

HQ Location
Chennai, Tamil Nadu

Year Founded
1997

Employees (Listed On Linkedin)
3,888

Company Website
www.ramco.com

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SAP Business ByDesign

4.0 ★★★★☆ (185)

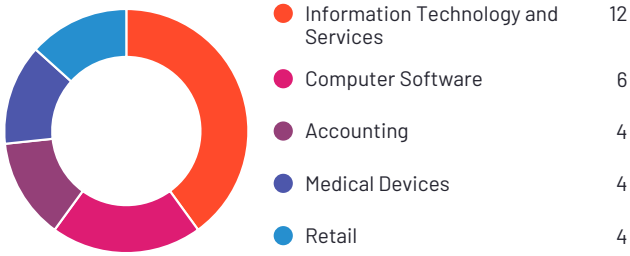
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)

Ownership
SAP

HQ Location
Walldorf

Year Founded
1972

Employees (Listed On Linkedin)
109,420

Company Website
www.sap.com

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SAP ECC

4.2 ★★★★☆ (842)

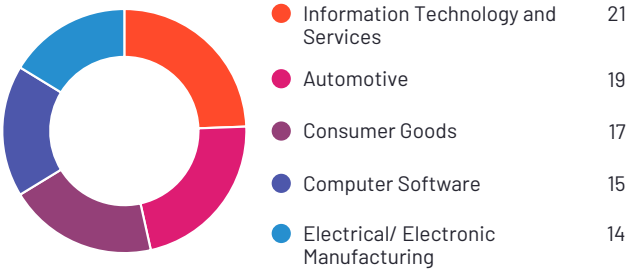
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)

Ownership
SAP

HQ Location
Walldorf

Year Founded
1972

Employees (Listed On Linkedin)
109,420

Company Website
www.sap.com

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Genius ERP

4.3 ★★★★½ (28)

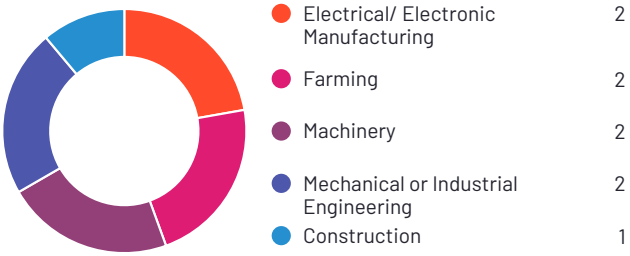
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



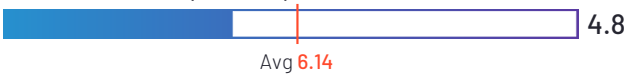
Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)



Ownership
Genius Solutions

HQ Location
Quebec, Canada

Year Founded
1992

Employees (Listed On Linkedin)
170

Company Website
geniuserp.com

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Odoo ERP

4.2 ★★★★☆ (230)

Results Score

72%

Avg 71%

Results Data

Likelihood to Recommend

85%

Avg 82%

Meets Requirements

86%

Avg 85%

Top Industries Represented

Information Technology and Services	10
Consumer Goods	6
Automotive	5
Computer Software	5
Retail	5

Average User Adoption

Average User Adoption

59%

Avg 77%

ROI Factors

Estimated ROI (Months)

17.38

Avg 25.77

Time to Go Live (Months)

3.66

Avg 6.14

Ownership
Odoo

HQ Location
Brussels, Belgium

Year Founded
2005

Employees (Listed On Linkedin)
3,566

Company Website
www.odoo.com

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Infor SyteLine / Infor CloudSuite Industrial

3.9 ★★★★☆ (54)

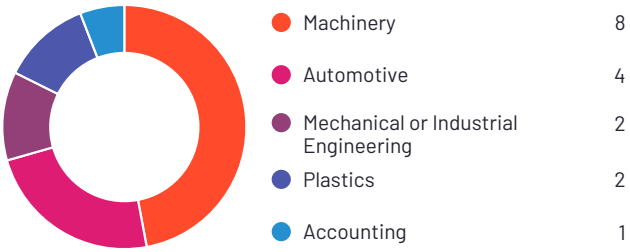
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)

Ownership
Infor

HQ Location
New York

Year Founded
2002

Employees (Listed On Linkedin)
19,937

Company Website
www.infor.com

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IFS

4.0 ★★★★☆ (231)

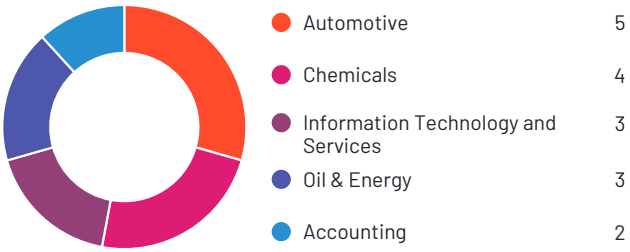
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)

Ownership
IFS

HQ Location
Linkoping , Sweden

Year Founded
1983

Employees (Listed On Linkedin)
7,597

Company Website
www.ifs.com

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OfficeBooks

4.1 ★★★★☆ (61)

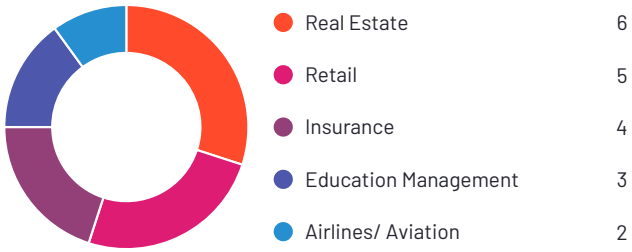
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)

Ownership
Officebooks

HQ Location
Ottawa, Canada

Year Founded
2008

Employees (Listed On Linkedin)
1

Company Website
officebooks.com

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Kinetic

3.7 ★★★½☆ (423)

Results Score

67%

Avg 71%

Results Data

Likelihood to Recommend

72%

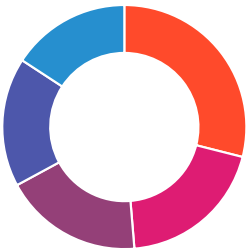
Avg 82%

Meets Requirements

79%

Avg 85%

Top Industries Represented



Machinery	22
Electrical/ Electronic Manufacturing	15
Automotive	14
Medical Devices	13
Mechanical or Industrial Engineering	12

Average User Adoption

Average User Adoption

86%

Avg 77%

ROI Factors

Estimated ROI (Months)

34.5

Avg 25.77

Time to Go Live (Months)

8.8

Avg 6.14

Ownership
Epicor

HQ Location
Austin, TX

Year Founded
1972

Employees (Listed On Linkedin)
5,311

Company Website
www.epicor.com

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SAP Business One

4.3 ★★★★½ (506)

Results Score

67%

Avg 71%

Results Data

Likelihood to Recommend

87%

Avg 82%

Meets Requirements

85%

Avg 85%

Top Industries Represented

Information Technology and Services	16
Accounting	13
Retail	12
Logistics and Supply Chain	9
Computer Software	8

Average User Adoption

Average User Adoption

83%

Avg 77%

ROI Factors

Estimated ROI (Months)

33.56

Avg 25.77

Time to Go Live (Months)

5.96

Avg 6.14

Ownership
SAP

HQ Location
Walldorf

Year Founded
1972

Employees (Listed On Linkedin)
109,420

Company Website
www.sap.com

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SYSPRO

4.1 ★★★★☆ (219)

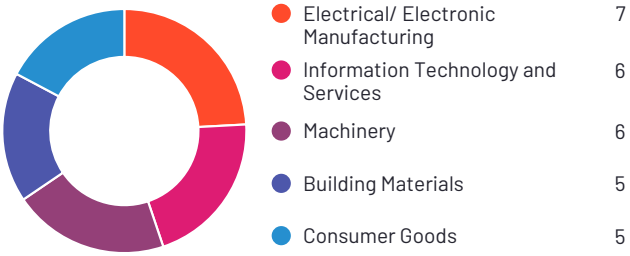
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



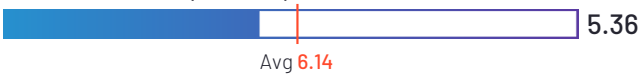
Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)



Ownership
SYSPRO

HQ Location
Costa Mesa, CA

Year Founded
1978

Employees (Listed On Linkedin)
175

Company Website
us.syspro.com

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Sage 100cloud

3.6 ★★★½☆ (195)

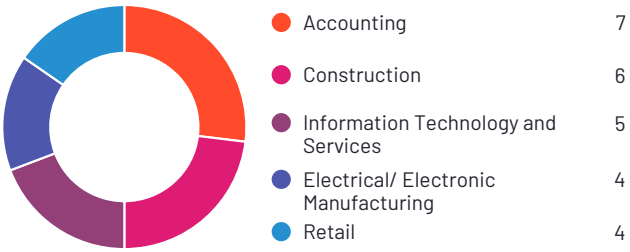
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



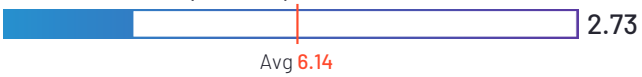
Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)



Ownership
Sage Software

HQ Location
Newcastle

Year Founded
1981

Employees (Listed On Linkedin)
14,362

Company Website
www.sage.com

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Oracle E-Business Suite

3.7 ★★★½☆ (233)

Results Score

64%

Avg 71%

Results Data

Likelihood to Recommend

74%

Avg 82%

Meets Requirements

82%

Avg 85%

Top Industries Represented

Information Technology and Services	19
Retail	10
Government Administration	7
Computer Software	6
Higher Education	6

Average User Adoption

Average User Adoption

82%

Avg 77%

ROI Factors

Estimated ROI (Months)

38.8

Avg 25.77

Time to Go Live (Months)

9.8

Avg 6.14

Ownership
Oracle

HQ Location
Austin, TX

Year Founded
1977

Employees (Listed On Linkedin)
200,654

Company Website
www.oracle.com

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Rootstock Cloud ERP

3.7 (40)

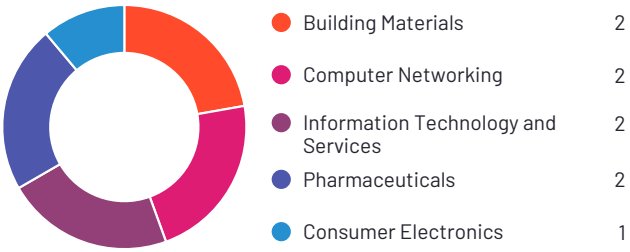
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)

Ownership
Rootstock Software

HQ Location
San Ramon, CA

Year Founded
2008

Employees (Listed On Linkedin)
145

Company Website
rootstock.com

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Infor M3

3.8 ★★★★☆ (118)

Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented

Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)

Ownership
Infor

HQ Location
New York

Year Founded
2002

Employees (Listed On Linkedin)
19,937

Company Website
www.infor.com

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JobBOSS²

3.7 ★★★½☆ (50)

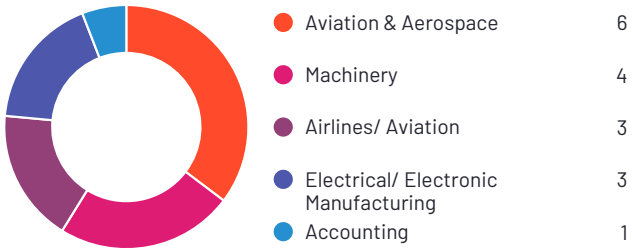
Results Score

Results Data

Likelihood to Recommend

Meets Requirements

Top Industries Represented



Average User Adoption

Average User Adoption

ROI Factors

Estimated ROI (Months)

Time to Go Live (Months)

Ownership
ECi Software Solutions, Inc.

HQ Location
Fort Worth, TX

Year Founded
1999

Employees (Listed On Linkedin)
1,217

Company Website
ecisolutions.com

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Results Index Methodology

Results Index Inclusion Criteria

Products included in the Results Index for Discrete ERP | Winter 2024 have received a minimum of 10 reviews and 5 responses for each of the results-related questions featured in our survey by November 21, 2023. Inviting other users, such as colleagues and peers, to join G2 and share authentic product reviews will accelerate this process and encourage the inclusion of additional products.

Results Scoring Methodology

G2 rates products and sellers based on reviews gathered from our user community, as well as data aggregated from online sources and social networks. We apply a unique, patent-pending algorithm to this data to calculate the product's Results score. The Results Index for Discrete ERP | Winter 2024 report is based off of scores calculated using the G2 results algorithm v1.0 from data collected through November 21, 2023. The Results score is affected by the following (in order of importance):

- Customers' reported ease of doing business with the seller based on reviews by G2 users
- Customers' satisfaction with the product's quality of support based on reviews by G2 users
- Customers' likelihood to recommend each product based on reviews by G2 users
- The number of reviews received on G2; buyers trust a product with more reviews, and a greater number of reviews indicates a more representative and accurate reflection of the customer experience

Categorization Methodology

Please visit G2's categorization methodology page to learn more about how products are categorized. For more in-depth information about how we refer to different types of software, please view our list of standard definitions.

Trust

Keeping our ratings unbiased is our top priority. We require the use of a LinkedIn account or verified business email address to validate a G2 user's identity and employer. We also validate users by partnering with sellers and organizations to securely authenticate users through select platforms. We do not allow users to review their current or former employers' products, or those of their employers' competitors. Additionally, all reviews are manually checked by our team after our algorithm filters out reviews that don't meet our submission requirements. All reviews must pass our moderation process before they are published.

G2 may occasionally offer incentives for honest reviews to help us gather a full and accurate data set. These incentives are offered as thank-yous for approved reviews. Incentives are never conditioned upon the substance of the review, positive or negative. Each such incentivized review is disclosed with an "Incentivized Review" banner.

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