

Accounting Relationship Index: Mid-Market

Relationship scores for accounting are shown below. The chart highlights some of the factors which contribute to a product's overall Relationship score. Ease of doing business with, quality of support, and likelihood to recommend data is shown in the table below.

| | | Ease of Business | Likely to Recommend | Quality of Support | Other Factors | Score |
|--------------------------------|--|------------------|---------------------|--------------------------------------|---------------|-------|
| | Acumatica | | | | | 9.02 |
| M | Multiview ERP | | | | | 8.92 |
| ₩ BLACKLINE | BlackLine Financial Close Management | | | | | 8.79 |
| Sage | Sage Intacct | | | | | 8.74 |
| SAP | SAP S/4HANA Cloud | | | | | 8.57 |
| d b | QuickBooks Online | | | | | 8.53 |
| d b | Intuit QuickBooks | | | | | 8.46 |
| ORACLE NETSUITE | NetSuite | | | | | 8.35 |
| Q D | QuickBooks Online Advanced | | | | | 8.12 |
| ORACLE JE DAMES STUDYIBLINE | Oracle JD Edwards EnterpriseOne | | | | | 8.06 |
| AccountsIQ | AccountsIQ | | | | | 7.95 |

(Accounting Relationship Index: Mid-Market continues on next page)

 $^{{}^*} Products are ordered by Index score. Products are ordered alphabetically if two or more products have the same Index score. \\$

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| | | Ease of Business | Likely to Recommend | Ouality of Support | Other Factors | Score |
|------------|--|------------------|---------------------|--------------------|---------------|-------|
| C | Certinia ERP Cloud | | | | | 7.91 |
| xero | Xero | | | | | 7.90 |
| Microsoft | Microsoft Dynamics 365 Business Central | | | | | 7.87 |
| qb | Desktop Pro | | | | | 7.82 |
| SYSPRO | SYSPR0 | | | | | 7.79 |
| TallyPrime | TallyPrime | | | | | 7.79 |
| | Zoho Books | | | | | 7.76 |
| SAP | SAP ByD | | | | | 7.75 |
| Sage | Sage Business Cloud Accounting | | | | | 7.72 |
| odoo | Odoo ERP | | | | | 7.67 |
| SAP | SAP ECC | | | | | 7.59 |

(Accounting Relationship Index: Mid-Market continues on next page)

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| | | Ease of Business | Likely to Recommend | Quality of Support | Other Factors | Score |
|-------------------|--|------------------|---------------------|--------------------------------------|---------------|-------|
| infor | Infor M3 | | | | | 7.42 |
| SAP | SAP Business One | | | | | 7.41 |
| q b | QB Enterprise | | | | | 7.33 |
| Sage | Sage 50cloud Accounting | | | | | 7.25 |
| Sage | Sage 100cloud | | | | | 7.22 |
| Sage | Sage 300cloud | | | | | 7.14 |
| ramco | Ramco ERP | | | | | 7.12 |
| infor | Infor LN | | | | | 7.10 |
| Sage | Sage X3 | | | | | 6.96 |
| infor | Infor SyteLine / Infor CloudSuite Industrial | | | | | 6.93 |
| ORACLE PEOPLESOFT | Oracle PeopleSoft | | | | | 6.85 |

(Accounting Relationship Index: Mid-Market continues on next page)

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Relationship scores for accounting are shown below. The chart highlights some of the factors which contribute to a product's overall Relationship score. Ease of doing business with, quality of support, and likelihood to recommend data is shown in the table below.

| | | Ease of Business | Likely to Recommend | Quality of Support | Other Factors | Score |
|---------|---|------------------|---------------------|--------------------------------------|---------------|-------|
| O | Accounting Seed | | | | | 6.76 |
| | Microsoft Dynamics 365 Supply Chain Management | | | | | 6.70 |
| ORACLE: | Oracle ERP Cloud | | | | | 6.65 |
| 2 | Kinetic | | | | | 6.63 |
| ORACLE: | Oracle EBS | | | | | 6.56 |
| w | Workday Financial Management | | | | | 6.50 |
| Deltek. | Deltek Ajera | | | | | 6.49 |
| Deltek. | Deltek Maconomy | | | | | 5.97 |

(Accounting Relationship Index: Mid-Market continues on next page)

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Relationship Definition

Accounting software helps businesses streamline and automate finance management processes, ensuring accurate records and increasing operational efficiency across recurring processes such as invoicing and reconciliation.

Accounting products vary in complexity and functionality; many solutions are optimized for use by companies of a certain size. Depending on the scale of the product, accounting software can include features for payroll processing, invoicing, reconciliation, bill and expense management, and financial reporting. Additionally, some accounting solutions include industry-specific features such as project accounting for professional services companies or fund accounting for nonprofit organizations.

Accounting can also be a module of, or integrated with, business ERP systems. Integration with point solutions for accounting—such as AP automation, budgeting, and forecasting or cash management—is also essential. Finally, accounting software exchanges data with payment solutions or banking software.

To qualify for inclusion in the Accounting category, a product must:

- Maintain a company's general ledger and chart of accounts
- Offer features for automating accounts receivable and invoicing
- Automate accounts payable workflows for payment processing and purchase orders
- Allow users to create journal entries to adjust transactions and account balances
- Track costs and revenues, as well as determine the profitability of the products and services sold by the company
- Manage cash, bank accounts, and payment methods (check, credit card, ACH, etc.)
- Assist users with the financial close process at the end of each accounting period
- Deliver standard reports such as financial statements and dashboards to track financial KPIs

Relationship Index Description

A product's Relationship score is calculated by a proprietary algorithm that factors in real-user satisfaction ratings for a number of relationship-related review questions. Software buyers can compare products in the Accounting category according to their Relationship scores to streamline the buying process and quickly identify the products that provide the best relationship with software sellers based on the experiences of their peers. For sellers, media, investors, and analysts, the Index provides benchmarks for product comparison and market trend analysis.

Badges are awarded to products for: Best Relationship (highest overall relationship score), Highest Quality of Support (highest overall quality of support score), and Easiest Doing Business With (highest ease of doing business with score).

Products included in the Mid-Market Relationship Index for Accounting | Winter 2024 have received both a minimum of 10 reviews and 5 responses from real users for each of the relationship-related questions featured in our review form by November 21, 2023. These ratings may change as the products are further developed, the sellers grow, and as additional opinions are shared by users, and a new Relationship Index report will be issued for this category as significant data is collected.



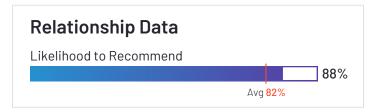


Acumatica

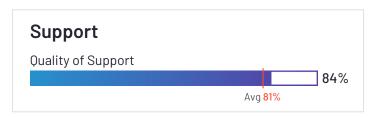


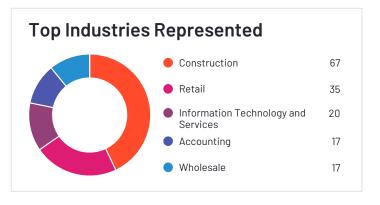
















Kirkland, Washington

Year Founded 2007



Employees (Listed On Linkedin) 511



Company Website acumatica.com

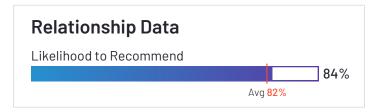




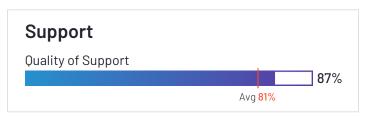
Multiview ERP

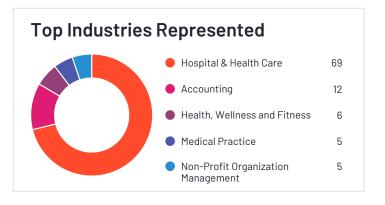
4.2 ★★★☆ (171)





















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Multiview Financial

HQ Location Ottawa, ON

Year Foun

Employees (Listed On Linkedin) 86 Company Website multiviewcorp.com

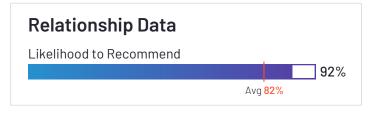




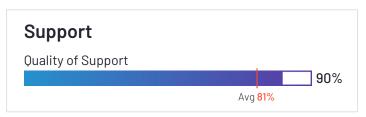
BlackLine Financial Close Management

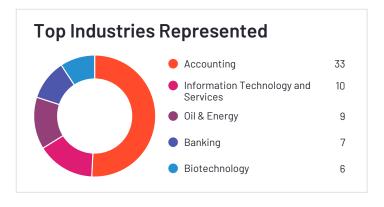
4.5 ★★★★ (848)





















Employees (Liste On Linkedin) 1,822

Company Website blackline.com



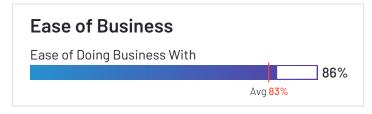


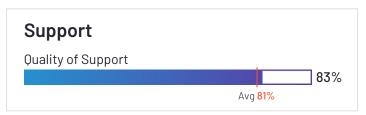
Sage Intacct

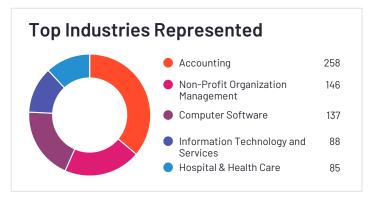
4.3

















HQ Location Newcastle



Year Founded 1981



Employees (Listed On Linkedin) 14,362



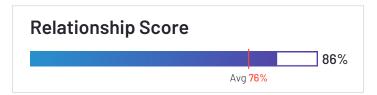
Company Website www.sage.com

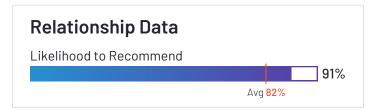


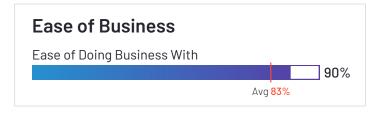


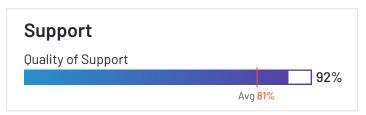
SAP S/4HANA Cloud

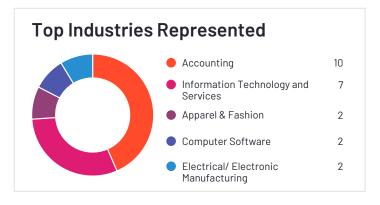
4.5 ★★★★ (674)



















Employees (Listed On Linkedin) 109,420



Company Website www.sap.com

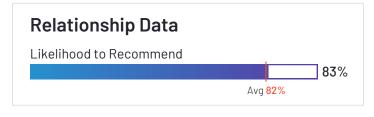




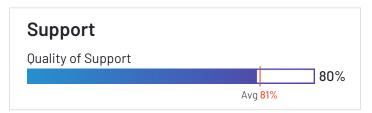
QuickBooks Online

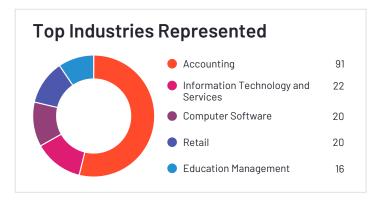
4.0 ★★★☆ (3,181)















California







On Linkedin) 16,028

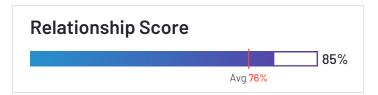
Company Website www.intuit.com

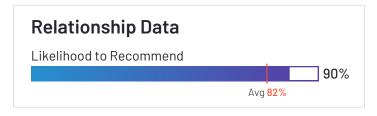




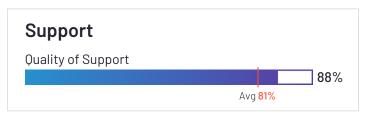
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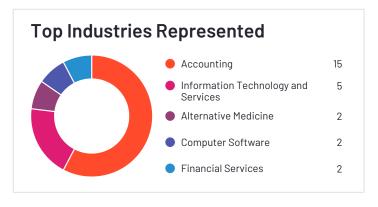






















HQ Location Mountain View, California

1983

Employees (Listed On Linkedin) 16,028

Company Website www.intuit.com

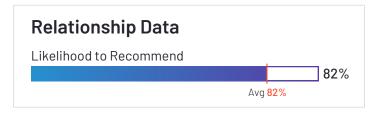




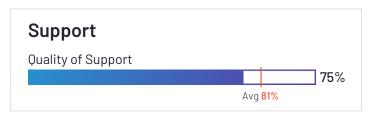
NetSuite

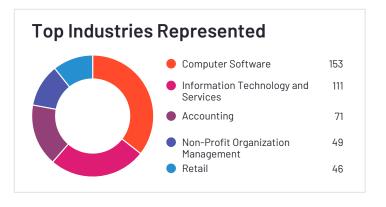
4.0 ★★★☆ (2,875)



















Employees (Listed On Linkedin) 200,654



Company Website www.oracle.com



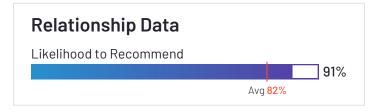


QuickBooks Online Advanced

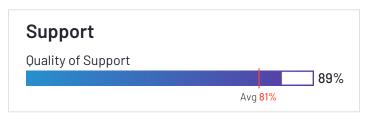
4.5 ★★★★ (289)

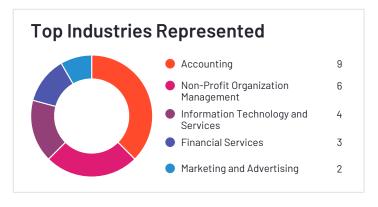
















California







Year Foun 1983

Employees (Listed On Linkedin) 16,028

Company Website www.intuit.com



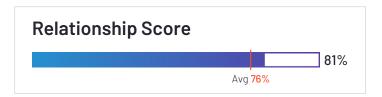


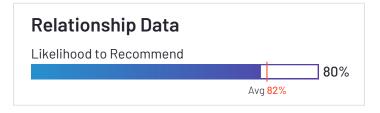
Oracle JD Edwards EnterpriseOne



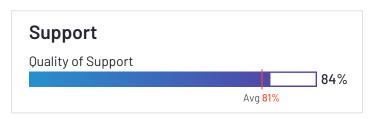


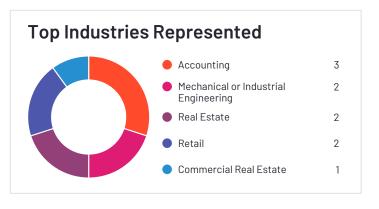


















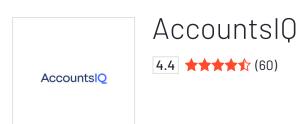


Employees (Listed On Linkedin) 200,654

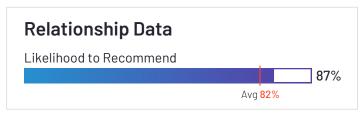


Company Website www.oracle.com

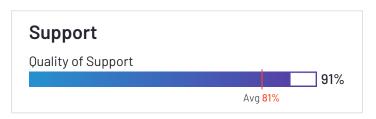


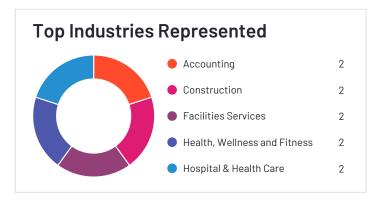




















Employees (Listed On Linkedin)



Company Website accountsiq.com

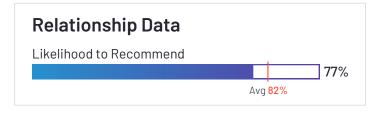


certinia

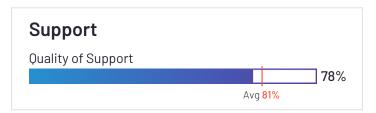
Certinia ERP Cloud

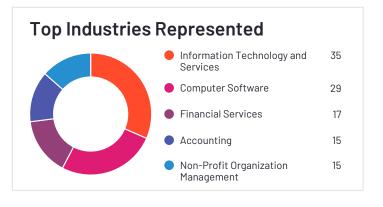
3.9 ★★★☆ (422)



















Employees (Listed On Linkedin) 886



Company Website certinia.com

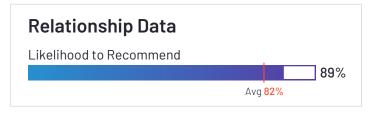




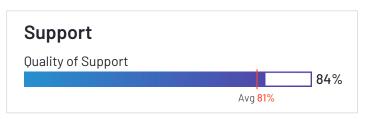


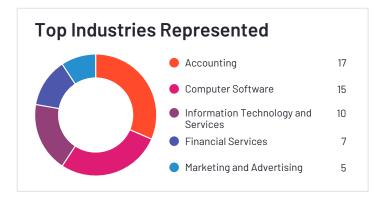
4.3



















Employees (Listed On Linkedin) 5,325



Company Website www.xero.com

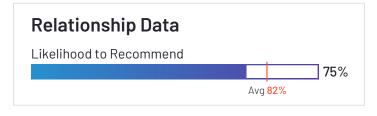




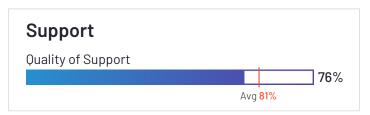
Microsoft Dynamics 365 Business Central

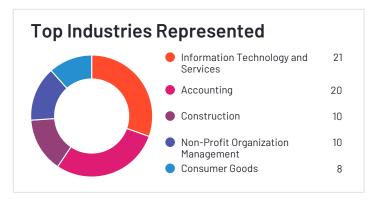
3.8 ★★★☆ (558)



















Employees (Listed On Linkedin) 224,903



Company Website microsoft.com

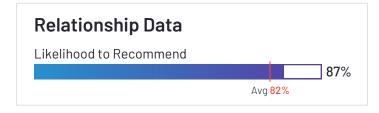




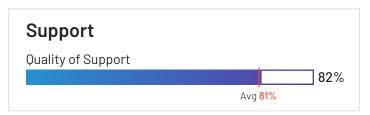
QuickBooks Desktop Pro

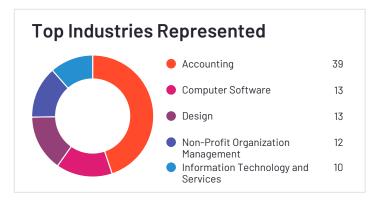
4.3 ★★★★ (1,703)















California





Employees (Listed On Linkedin) 16,028



Company Website www.intuit.com

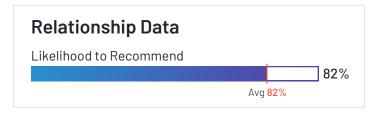




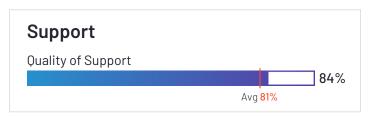
SYSPRO

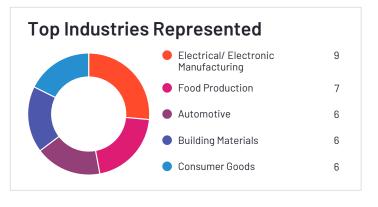




















Employees (Listed On Linkedin) 175



Company Website us.syspro.com

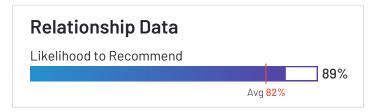




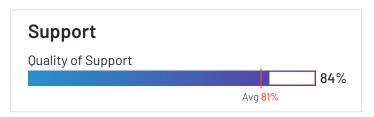
TallyPrime

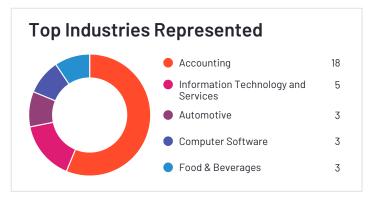




















3,003

On Linkedin)

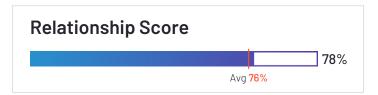


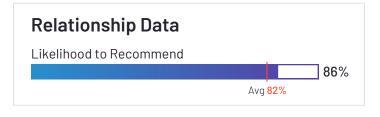




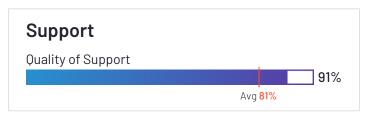
Zoho Books

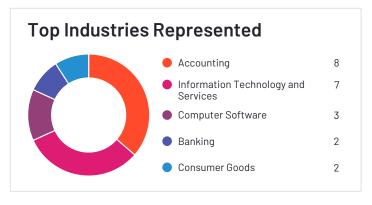
4.5 ★★★★ (222)













Ownership
Zoho Corporation Pvt.
Ltd.



HQ LocationAustin, TX



Year Founded 1996



Employees (Listed On Linkedin) 19,665



Company Website www.zoho.com

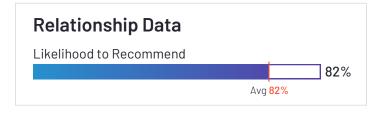




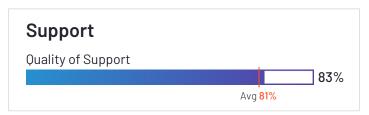
SAP Business ByDesign

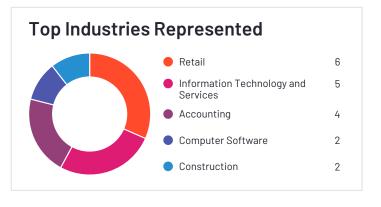
4.0 ★★★☆ (185)



















Employees (Listed On Linkedin)



Company Website www.sap.com

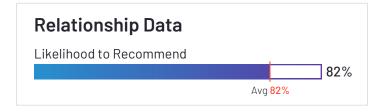




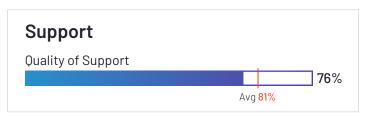
Sage Business Cloud Accounting

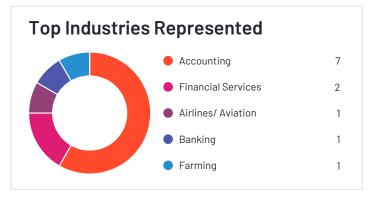
4.2 ★★★☆ (61)

















HQ Location Newcastle



1981



Employees (Listed On Linkedin) 14,362



Company Website www.sage.com

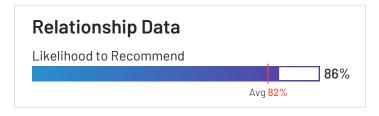




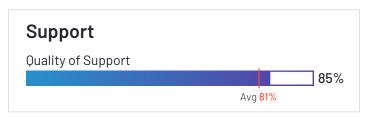
Odoo ERP

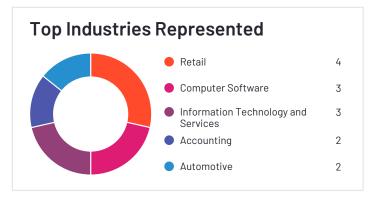
4.2 ★★★☆ (230)





















vnership Odoo

HQ Location Brussels, Belgium

ear Founde 2005

Employees (Listed On Linkedin) 3,566

Company Website www.odoo.com

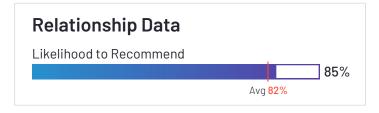




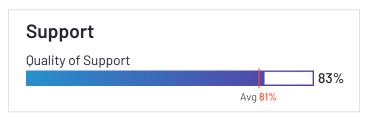
SAP ECC

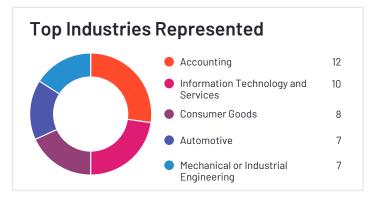
4.2 ★★★☆ (842)



















Employees (Listed On Linkedin) 109,420



Company Website www.sap.com

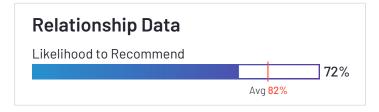




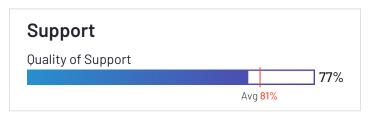
Infor M3

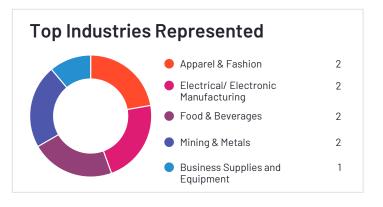
3.8 ★★★☆ (118)



















Employees (Listed On Linkedin) 19,937



Company Website www.infor.com

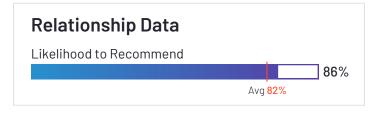




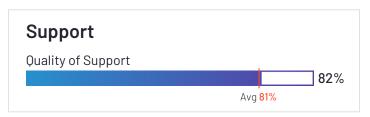
SAP Business One

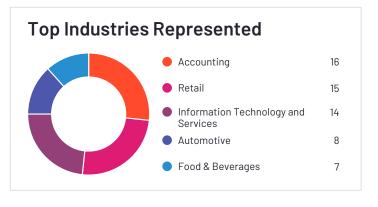
4.3



















109,420

Employees (Listed On Linkedin)



Company Website www.sap.com

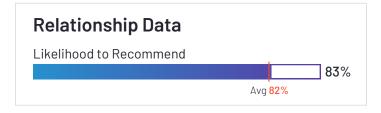




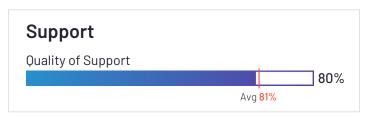
QuickBooks Desktop Enterprise

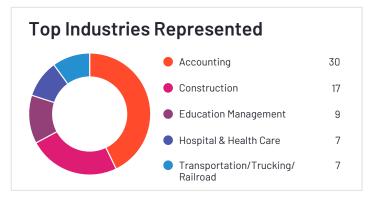
4.2 ★★★☆ (810)















California







1 W,

 Founded
 Employees (Listed On Linkedin)

 1983
 16,028

Company Website www.intuit.com

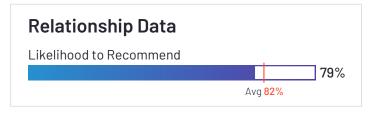




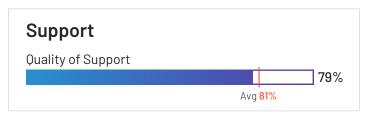
Sage 50 cloud Accounting

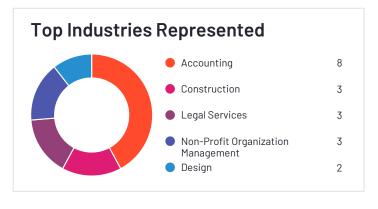
3.8 ★★★☆ (140)

















HQ Location Newcastle



Year Founded 1981



Employees (Listed On Linkedin) 14,362



Company Website www.sage.com

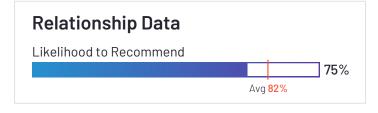




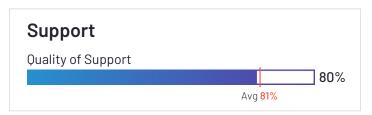
Sage 100 cloud

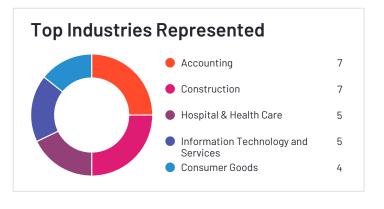
3.6 ★★★☆☆ (195)













Ownership Sage Software



HQ Location Newcastle



Year Founded



Employees (Listed On Linkedin) 14,362



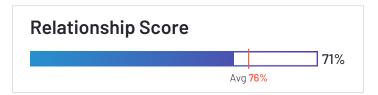
Company Website www.sage.com

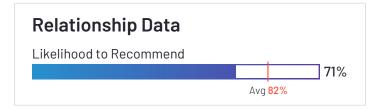




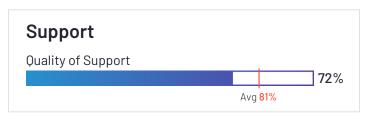
Sage 300 cloud

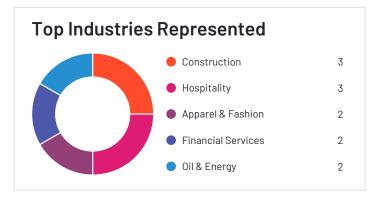
3.7 ★★★☆☆ (85)













Ownership Sage Software



HQ Location Newcastle



Year Founded 1981



Employees (Listed On Linkedin) 14,362



Company Website www.sage.com

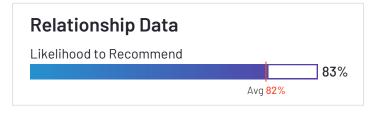




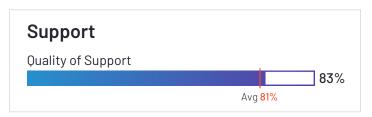
Ramco ERP

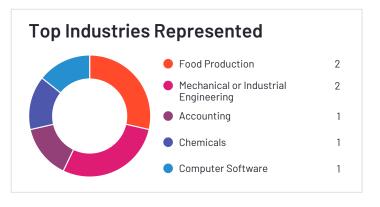
















Chennai, Tamil Nadu





Employees (Listed On Linkedin) 3,888



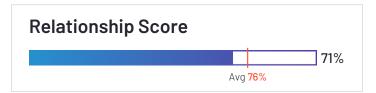
Company Website www.ramco.com

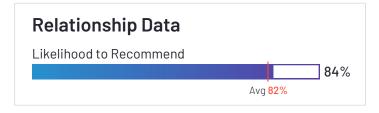




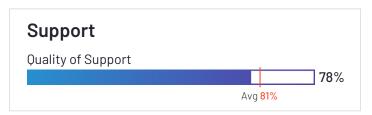


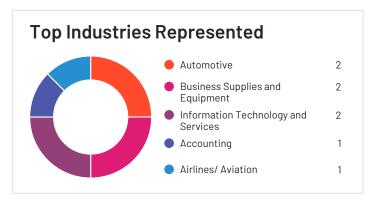
4.0 ★★★☆ (88)



















Employees (Listed On Linkedin) 19,937



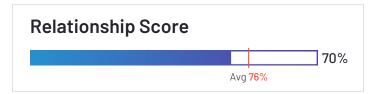
Company Website www.infor.com

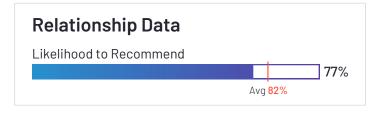




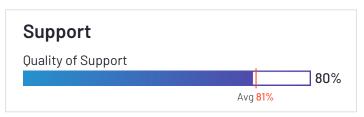
Sage Business Cloud X3

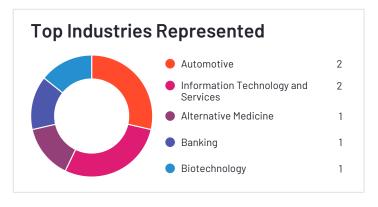
3.9 ★★★☆ (23)

















HQ Location Newcastle



1981



Employees (Listed On Linkedin) 14,362



Company Website www.sage.com

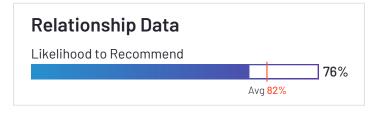




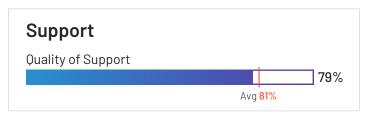
Infor SyteLine / Infor CloudSuite Industrial

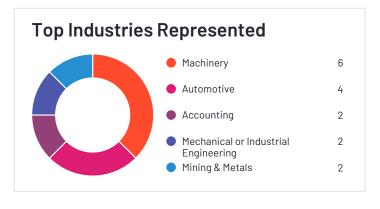
3.9 ★★★☆ (54)



















Employees (Listed On Linkedin)



Company Website www.infor.com

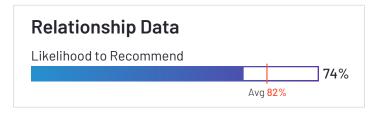




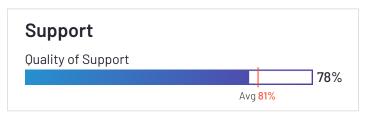
Oracle PeopleSoft

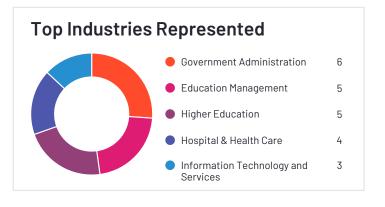
3.7 ★★★☆☆ (665)





















On Linkedin) 200,654

Company Website www.oracle.com

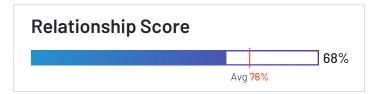
38

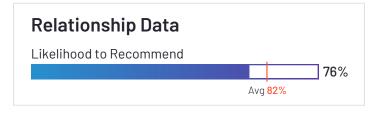


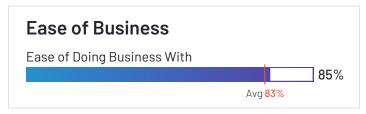


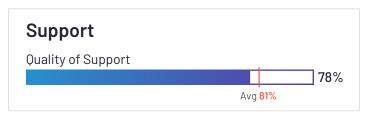
Accounting Seed

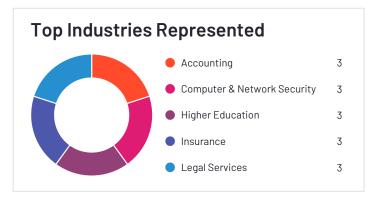
4.1 ★★★★☆ (133)













Ownership Accounting Seed



HQ Location Columbia, MD



Year Founded 2008



Employees (Listed On Linkedin) 80



Company Website accountingseed.com

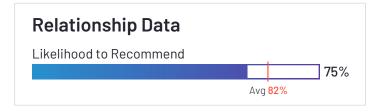




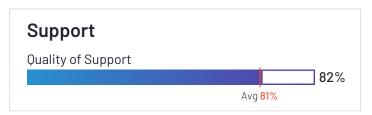
Microsoft Dynamics 365 Supply Chain Management

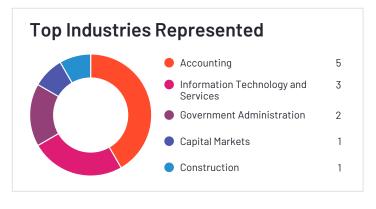
3.7 ★★★☆☆ (101)



















Employees (Listed On Linkedin) 224,903



Company Website microsoft.com

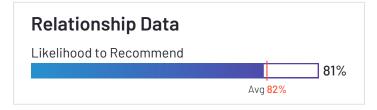




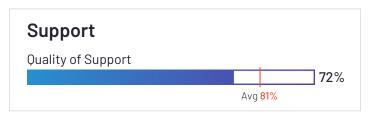
Oracle Financials Cloud

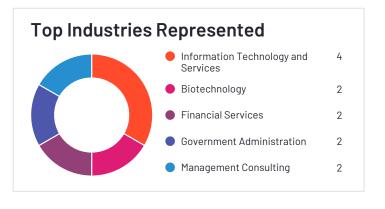
4.0 ★★★☆ (124)



















Employees (Listed On Linkedin) 200,654



Company Website www.oracle.com

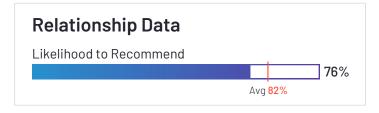




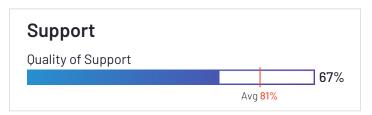
Kinetic

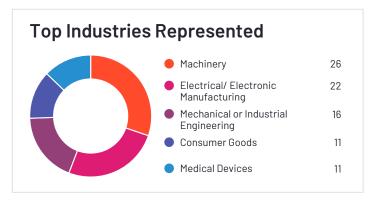
3.7 ★★★☆☆ (423)



















Employees (Listed On Linkedin) 5,311



Company Website www.epicor.com

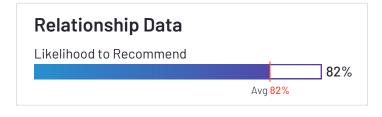




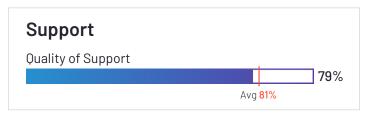
Oracle EBS Financials

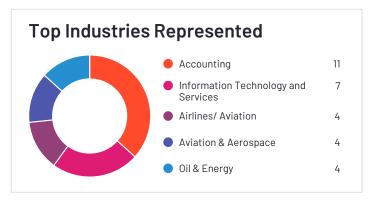
4.0 ★★★☆ (308)



















Employees (Listed On Linkedin) 200,654



Company Website www.oracle.com

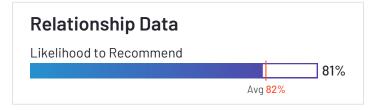




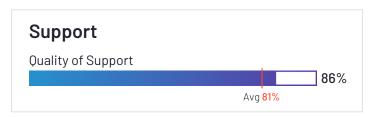
Workday Financial Management

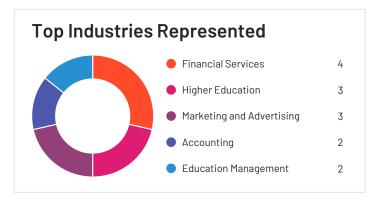
3.9 ★★★☆ (128)



















Employees (Listed On Linkedin) 20,090



Company Website workday.com

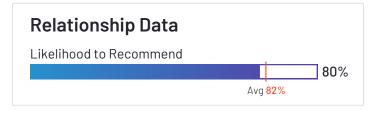




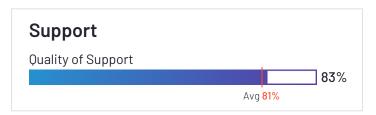
Deltek Ajera

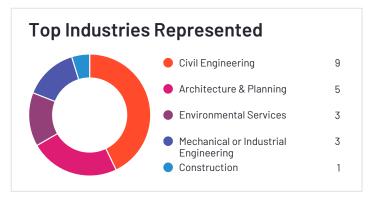
3.7 ★★★☆☆ (88)



















Employees (Listed On Linkedin) 3,748



Company Website www.deltek.com





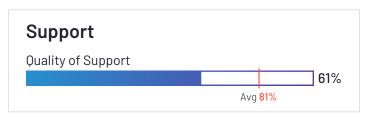
Deltek Maconomy

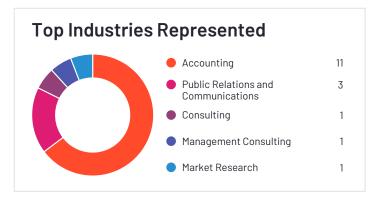
3.2 ★★☆☆ (57)



















ees (Listed Company W

nded Employees (Listed On Linkedin) 3,748 Company Website www.deltek.com



Relationship Index Methodology

Relationship Index Inclusion Criteria

Products included in the Mid-Market Relationship Index for Accounting | Winter 2024 have received a minimum of 10 reviews and 5 responses for each of the relationship-related questions featured in our survey by November 21, 2023. Inviting other users, such as colleagues and peers, to join G2 and share authentic product reviews will accelerate this process and encourage the inclusion of additional products.

Segmented Index Scoring Methodology

When viewing an Index report by segment size, the same Index scoring methodology applies. However, the review data used is only from reviewers who are employed by a company within a particular company segment.

G2 uses the following definitions for company segments:

- > Small-Business Review: A review from someone who works at a company with 50 or fewer employees
- Mid-Market Review: A review from someone who works at a company with 51-1,000 employees
- Enterprise Review: A review from someone who works at a company with 1,001+ employees

Relationship Scoring Methodology

G2 rates products and sellers based on reviews gathered from our user community, as well as data aggregated from online sources and social networks. We apply a unique, patent-pending algorithm to this data to calculate the product's Relationship score. The Mid-Market Relationship Index for Accounting | Winter 2024 report is based off of scores calculated using the G2 relationship algorithm v1.0 from data collected through November 21, 2023. The Relationship score is affected by the following (in order of importance):

- Customers' reported ease of doing business with the seller based on reviews by G2 users
- Customers' satisfaction with the product's quality of support based on reviews by G2 users
- ▶ Customers' likelihood to recommend each product based on reviews by G2 users
- The number of reviews received on G2; buyers trust a product with more reviews, and a greater number of reviews indicates a more representative and accurate reflection of the customer experience.

Categorization Methodology

Please visit G2's categorization methodology page to learn more about how products are categorized. For more in-depth information about how we refer to different types of software, please view our list of standard definitions.

(Relationship Index Methodology continues on next page)



Relationship Index Methodology (continued)

Trust

Keeping our ratings unbiased is our top priority. We require the use of a LinkedIn account or verified business email address to validate a G2 user's identity and employer. We also validate users by partnering with sellers and organizations to securely authenticate users through select platforms. We do not allow users to review their current or former employers' products, or those of their employers' competitors. Additionally, all reviews are manually checked by our team after our algorithm filters out reviews that don't meet our submission requirements. All reviews must pass our moderation process before they are published.

G2 may occasionally offer incentives for honest reviews to help us gather a full and accurate data set. These incentives are offered as thank-yous for approved reviews. Incentives are never conditioned upon the substance of the review, positive or negative. Each such incentivized review is disclosed with an "Incentivized Review" banner.